

YOUR FULL NAME

Chief Operating Officer | Manufacturing & Supply Chain | P&L up to USD 250M

City, Country • +00 300 0000000 • your.name@email.com • linkedin.com/in/yourname

EXECUTIVE PROFILE

Operations executive with 20 years in consumer goods manufacturing, the last 8 at C-suite and VP level. Known for turning around margins, building strong leadership teams and delivering large ERP and footprint programmes on time. Reports to CEOs and boards and works comfortably with private equity owners.

KEY ACHIEVEMENTS

+6 pts

EBITDA margin in three years

USD 9M

yearly logistics savings

2,400

people led across 5 plants

100%

ERP go-lives on time and budget

CORE COMPETENCIES

- P&L and margin improvement
- ERP transformation (SAP S/4HANA)
- Executive team building
- Lean / Six Sigma operations
- M&A integration
- Board and investor reporting
- Supply chain network design
- Capex and cost programmes
- Health, safety and ESG

CAREER HISTORY

Chief Operating Officer • [Company Name], City, Country

2021 – Present

Packaged-foods manufacturer: 5 plants, 2,400 staff, revenue USD 250M. Reports to the CEO; member of the executive committee.

- Led a three-year operations transformation that raised EBITDA margin from 11% to 17%.
- Consolidated 7 warehouses into 3 regional hubs, cutting logistics cost by 22% (USD 9M a year).
- Delivered SAP S/4HANA across all plants on time and within budget.
- Built a succession plan that now fills 80% of senior roles internally.

Vice President, Operations • [Company Name], City, Country

2016 – 2021

Beverage group, 3 plants and 1,100 staff; reporting to the COO.

- Raised overall equipment effectiveness from 61% to 78% with a Lean programme.
- Integrated an acquired plant within 9 months, keeping full customer service levels.

Director, Supply Chain • [Company Name], City, Country

2011 – 2016

Regional supply chain for a multinational FMCG business.

- Cut inventory by USD 14M while improving on-time delivery from 89% to 97%.

Earlier career: Plant Manager and Operations Manager roles at [Company Names], 2003 – 2011.

BOARD & ADVISORY ROLES

- Non-executive director, [Industry Association], 2022 – present
- Advisory board member, [University] School of Engineering, 2020 – present

EDUCATION

MBA — [Business School]	2010
BEng Mechanical Engineering — [University]	2002
Lean Six Sigma Black Belt	2012